

PIONEER VALLEY MONTHLY MARKET RECAP JANUARY 2018

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015 & 2016

Compared to 2017...



SINGLE FAMILY SALES

↑ 17.2%

From 343 sales to 402 sales



MEDIAN PRICE

↑ 1%

From \$195,000 to \$197,000



SINGLE FAMILY INVENTORY

↓ 32.6%

From 1,725 listings to 1,162



AVERAGE DAYS ON MARKET

↓ 11.3%

From 94 days to 83 days

In January there were...



411

NEW LISTINGS



392

PENDING SALES



402

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2016)

#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2016 combined)

TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2016 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2016 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team