

PIONEER VALLEY MONTHLY MARKET RECAP

OCTOBER 2018

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015, 2016 & 2017

Compared to 2017...



SINGLE FAMILY SALES

↓ **2.3%**

From 526 sales to 514 sales



MEDIAN PRICE

↑ **9.1%**

From \$205,050 to \$223,700



SINGLE FAMILY INVENTORY

↓ **17.1%**

From 2,045 listings to 1,696



AVERAGE DAYS ON MARKET

↓ **0.7%**

From 65 days to 64 days

In October there were...



671

NEW LISTINGS



600

PENDING SALES



514

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2017)

#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2017 combined)

TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2017 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2017 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team