

PIONEER VALLEY MONTHLY MARKET RECAP OCTOBER 2017

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015 & 2016

Compared to 2016...



SINGLE FAMILY SALES

↑ 20.6%

From 432 sales to 521 sales



MEDIAN PRICE

↑ 6%

From \$194,000 to \$205,550



SINGLE FAMILY INVENTORY

↓ 24.7%

From 2,303 listings to 1,734



AVERAGE DAYS ON MARKET

↓ 21.2%

From 81 days to 64 days

In October there were...



671

NEW LISTINGS



575

PENDING SALES



521

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2016)

#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2016 combined)

TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2016 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2016 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team